

Leading the Way with Long-Range Unmanned Aerial Systems (UAS)



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FLöt SYSTEMS



Overview

- Introductions
- Classes of UAS Aircraft
- Myth-busting
- FAA and Utility BVLOS Operations
- Success Criteria
- Next Steps

Environmental Consultants Inc.

- 44 years providing vegetation and asset management services
- Consulting services for hundreds of utilities in North America and abroad
- Hundreds of professional, on-site, support personnel across the United States
- Pioneer in data collection and information management systems
- Environmental/utility research, benchmarking and litigation support/expert testimony
- Remote sensing and software selection/implementation

FLōT Systems

- 16 years of experience with long-range, unmanned aerial systems (UAS) in United States
- Initial focus in oil exploration identifying airborne hydrocarbons and precision filming
- Non-utility client list includes BBC, Discovery Channel, National Football League and Chevron
- Successfully executed thousands of short and long-range UAS missions in the United States
- Zero incident safety record
- First-mover in electric & gas utility space
- The first FAA-approved beyond visual line of sight designation for electric utility infrastructure inspection

General Classes of UAS Aircraft

Quadcopter/ Small UAS



- \$3k - \$100k USD
- 2 – 25 lbs
- 20 – 60 minute endurance
- 400 foot ceiling
- ½ mile range
- Payloads: typically carry small video cameras
- Applications:
 - “Over-the-ridge” inspections

Medium Altitude / Long Endurance



- \$300k-\$5M USD
- ~25 – 500 lbs
- 8 – 40 hour endurance
- 8,000 - 20,000' ceiling
- BVLOS range – capable of operating over hundreds of miles
- Payloads: capable of carrying a variety of sensors
- Coverage Rate: ~100X > small UAS
- Multiple applications

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Large UAS



- Uber expensive
- 1,000 – 12K lbs.
- 24 - 40 hour endurance
- 50,000' ceiling
- Global reach
- Payloads: 2,000 lbs.+ capacity
- Strategic national assets
- Civilian applications?

Commercial UAS Technologies

(Potential for near real time/24/7/365 operations)

Vertical Take-Off and Landing UAS (VTOL)

- High precision
- Comprehensive assessments
- Greater take-off and landing flexibility



Short Take-Off and Landing UAS (STOL)

- Rapid assessment
- Linear asset compatibility
- Take off and landing requirements



What You May Have Read

- “a helicopter can fly and inspect between 400 miles and 440 miles per six-hour flight ... between \$1300 and \$2000 per hour...” or **\$30 per mile.**
- “Inspection with sUAS, which requires a two-man team....range of 0.2mph to 0.4 mph...” at \$2000 and \$6000 per day or **\$5000 per mile.**

What You May Have Read

- “The average speed between UAS Contractors was .33 mph. This is 5.15 times slower than the helicopter comprehensive aerial inspection and 1.74 time faster than comprehensive walking inspection.”
- “...beyond-line-of-sight flights can travel up to 20 miles, compared to about 1,500 feet under the new FAA regulations.”

The Rest of the Story...

- “a helicopter can fly and inspect between 400 miles and 440 miles per six-hour flight ... between \$1300 and \$2000 per hour...” or **\$30 per mile**.
- Data quality is highly variable at this speed. “Check the box” inspection.
- “Inspection with UAS, which requires a two-man team....range of 0.2mph to 0.4 mph...” at \$2000 and \$6000 per day or **\$5000 per mile**.
- Long-range BVLOS operations will be accomplished programmatically at similar cost to helicopter, providing greater value.

The Rest of the Story...

- “The average speed between UAS Contractors was .33 mph. This is 5.15 times slower than the helicopter comprehensive aerial inspection and 1.74 time faster than comprehensive walking inspection.”
- Automation, long-range BVLOS, emerging technology and experience will drive down UAS total project times.
- “...beyond-line-of-sight flights can travel up to 20 miles, compared to about 1,500 feet under the new FAA regulations.”
- Efficient long-range UAS operations will involve day-long flights.

FAA and Utility BVLOS Operations

July 15th, 2016 FAA Reauthorization Act passed in law

- Specific language mandating the FAA to fully integrate BVLOS operations over utility infrastructure

Rule-making for the good of industry

- Not In a Vacuum!
- Concept of Operations (Conops) that drive rule-making
- Include compelling utility safety & business cases
- Rule-making around automation
- Breaking the chicken & egg cycle = investment

FAA and Utility BVLOS Operations

BVLOS Challenges

- Emerging technologies
- Technology is not enough
- DOD vs. civilian platform challenges
- Proof-based performance requirements
- Automation that satisfies multiple stakeholders

FAA and Utility BVLOS Operations

BVLOS Challenges (continued)

- FCC / C2 / DAA / UTM / GPS
- Non-cooperative traffic
- Patchwork of local and state regulations
- FAA resources
- Rogue operations
- Airline pilots union

FAA and Utility BVLOS Operations

February 3, 2016

- FLōT Systems and ECI, in partnership with Xcel Energy, became the first to complete BVLOS operations over utility infrastructure.

Current Utility Beyond Line of Sight Operations:

- Blanket U.S. operations – require airspace development
- Proof based performance
- Programmatic, business case driven approach
- Platform agnostic
- Multi-partner approach

FAA and Utility BVLOS Operations

Scaled BVLOS operations

- Automated processes that support business cases
- Full integration
- Proven and cost effective risk mitigations for vast swaths of infrastructure

Success Criteria

- ✓ Improve safety
- ✓ Reduce risk
- ✓ Improve reliability
- ✓ Reduce cost

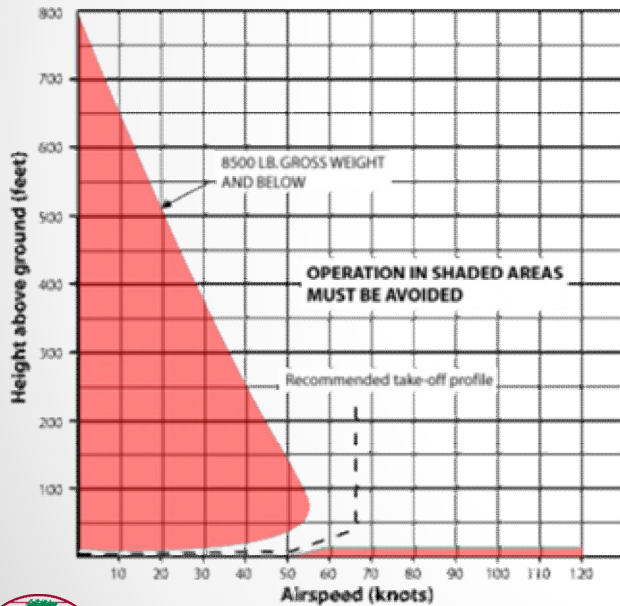


Safety

Risk associated with helicopter inspections

Deadman's curve:

Height-velocity diagram for Bell 204B Helicopter



Jan 2010-June 2016
827 accidents/212 fatalities*



17 *NTSB data

Success Criteria



- ✓ Improve safety
- ✓ Reduce risk
- ✓ Improve reliability
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Reduce Risk



Success Criteria



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- ✓ Reduce risk
- ✓ Improve reliability
- ✓ Reduce cost

Improve Reliability



Success Criteria

- ✓ Improve safety
- ✓ Reduce risk
- ✓ Improve reliability
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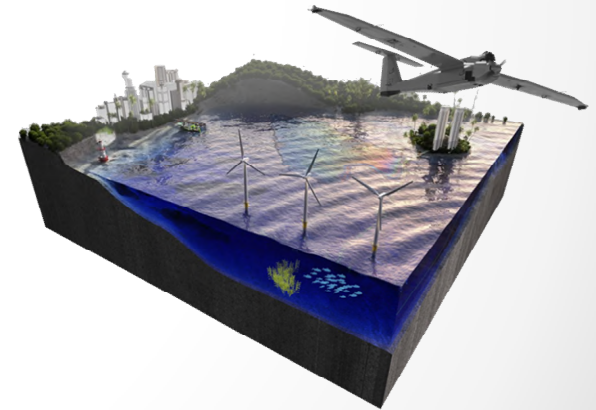
Reduce Cost

T&D Stakeholders	Remote Sensing Needs								Geospatial/Software Needs				Mobility	
	LiDAR	Ortho	Oblique	Google Earth	Video	Radio Frequency	Thermal IR	Corona	PLS CADD	GIS	Work Scheduling	Work Management	Performance to Plan Tracking	Occasionally Connected Environment
Engineering	X	X	X	X					X	X	X	X	X	X
Vegetation Management	X	X	X	X	X				X	X	X	X	X	X
Asset Inspection		X	X	X	X	X	X	X		X	X	X	X	X
Construction	X	X		X					X	X	X	X	X	X
Maintenance		X	X	X		X	X	X		X	X	X	X	X
Siting & Land Rights	X	X		X	X					X	X	X	X	X
Security/Protection		X	X	X						X	X	X	X	X
Environmental	X	X		X	X					X	X	X	X	X

Future Direction

What's Next?

- Scaling outcomes
- Influence industry standards and best practices
- Identifying additional business cases
 - ✓ Three pillars



Questions?



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